



# K-Tec joins forces with Ukwazi to revolutionise earthmoving and mining in Sub-Saharan Africa

**Johannesburg, South Africa, 10 June 2024 -**

In a strategic move set to transform the landscape of earthmoving and mining operations in sub-Saharan Africa, K-Tec, a leading manufacturer of innovative earthmoving scrapers, has announced a partnership with Ukwazi, a prominent mining services provider in the region. This collaboration aims to leverage the strengths of both companies to enhance efficiency, productivity and sustainability in the mining and construction sectors.

## **K-Tec's cutting-edge technology**

K-Tec, renowned for its advanced earthmoving scrapers, has consistently pushed the boundaries of innovation to provide equipment that offers superior performance, durability and efficiency. Their product line includes scrapers designed for various applications, from large-scale mining operations, to heavy construction projects. K-Tec's scrapers are known for their high load capacities, fuel efficiency, and the ability to handle tough terrains, making them an ideal choice for the demanding conditions often found in sub-Saharan Africa.

The K-Tec pull-pan scrapers are towed behind high-horsepower tractors or articulated dump trucks for a solution that offers one operator and one engine running to pick up material, transport material, and evenly spread the material efficiently. K-Tec's scrapers have been effectively moving material on all seven continents of the world. K-Tec scrapers have been effective in the mining market with a proven track record of stripping overburden, mine reclamation, haul road smoothing, gold, salt, lithium, potash, aggregate, clay, bauxite, and gypsum rock transportation for processing.



## Ukwazi's local expertise

Ukwazi, headquartered in South Africa, has established itself as a key player in the mining and construction sectors across sub-Saharan Africa. With a deep understanding of local market dynamics, regulatory environments, and operational challenges, Ukwazi brings invaluable insights and expertise to the partnership. Their extensive distribution network and strong relationships with mining companies and construction firms make them an excellent partner for K-Tec as they expand their footprint in the region.

Ukwazi's Contracts Manager, Werner Louw, comments on the new agreement:

*“Ukwazi has selected K-Tec as its preferred partner, and their K-Tec scrapers as unique earth-moving equipment, due to their innovative, cost-effective, safe and practical onsite applications. The innovative application of established equipment and methods aligns perfectly with our strategy to provide safe contract mining and site construction solutions with a significant competitive advantage, reducing the cost per unit of material moved by up to 30% to 50%. Additionally, the environmental footprint is substantially lower, with diesel consumption approximately 30% to 40% less than conventional methods. Moreover, the reduced reliance on scarce water resources provides a significant advantage over wet mining systems. We look forward to implementing these methods to make a real difference to our clients in sub-Saharan Africa.”*

For the K-Tec Direct Mount and ADT scraper products, Ukwazi will obtain sales exclusivity in the region.

K.A. Group's, International Business Development Manager, Allan Friesen explains:

*“We have been searching for a knowledgeable and reputable distributor in the African region for quite some time and are confident that we have found the right partner in Ukwazi. Their representation, promotion, distribution, and servicing of our K-Tec brand of equipment to heavy construction contractors and mining operators in their region allows for a massive advantage in productivity.”*



## Synergies and strategic goals

The partnership between K-Tec and Ukwazi is founded on the complementary strengths of both organisations. K-Tec's technological prowess and product innovation will be synergised with Ukwazi's market knowledge and distribution capabilities.



## This collaboration aims to achieve several strategic goals:

- **Enhanced product availability:**

By leveraging Ukwazi's extensive distribution network, K-Tec's advanced scrapers will become more accessible to mining and construction companies throughout sub-Saharan Africa. This increased availability is expected to drive significant improvements in project timelines and cost efficiencies.

- **Local support and service:**

Ukwazi's established presence in the region ensures that customers will receive prompt and reliable support, maintenance, and service for K-Tec equipment. This local support is crucial for minimising downtime and maximising the lifespan and performance of the machinery.

- **Tailored solutions for regional challenges:**

Sub-Saharan Africa presents unique challenges, from harsh environmental conditions to logistical complexities. The combined expertise of K-Tec and Ukwazi will enable the development of customised solutions that address these specific challenges, ensuring that equipment performs optimally under varying conditions.

- **Sustainable practices:**

Both K-Tec and Ukwazi are committed to promoting sustainable practices within the industry. The use of K-Tec's fuel-efficient and environmentally friendly equipment will contribute to reducing the carbon footprint of mining and construction projects, aligning with global sustainability goals.



## Impact on the industry

The partnership between K-Tec and Ukwazi is poised to have a significant impact on the earthmoving and mining sectors in sub-Saharan Africa. Companies in the region will benefit from access to state-of-the-art equipment and fit-for-purpose applications that enhance operational efficiency, reduce costs and promote sustainable practices. Additionally, the collaboration will likely stimulate economic growth by supporting large-scale infrastructure projects and mining operations, which are critical to the development of the region.

## Future prospects

Looking ahead, K-Tec and Ukwazi plan to explore further opportunities for collaboration, including the introduction of new technologies, partnership on major projects, and initiatives aimed at workforce development and training. By fostering innovation and sharing knowledge, both companies aim to drive progress and set new standards in the industry.

In conclusion, the alliance between K-Tec and Ukwazi marks a pivotal moment for the earthmoving and mining sectors in sub-Saharan Africa. With a shared vision of excellence and a commitment to addressing the region's unique challenges, this partnership is set to pave the way for a more efficient, productive, and sustainable future.



## About K-Tec

K-Tec is a manufacturer of pull-pan ejector earthmoving scrapers and accessories for the construction and mining industries. K-Tec's high-capacity, minimal maintenance, lightweight and durable scrapers have proven to work in topsoil, clay, sand, gypsum rock, salt and coal applications. K-Tec's scrapers efficiently complete three functions of earthmoving by picking up material in the cut zone, transporting the load down a haul road, and smoothly ejecting the material in the desired fill area on a job site. K-Tec scraper capacity ranges from approximately 20m<sup>3</sup> - 48m<sup>3</sup>, pulled by Tractors or Articulated Dump Trucks (ADTs), resulting in the largest scrapers in the marketplace, allowing for greater production requiring less cycles per day to shrink the earthmoving carbon footprint compared to traditional methods of earthmoving. K-Tec scrapers have two daily grease points, to spend time more productively. K-Tec has an industry leading three-year structural warranty and ISO 9001:2015 certification to stand behind the quality and workmanship of scrapers.

**For more information, visit: [www.ktec.com](http://www.ktec.com)**

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## About Ukwazi

Ukwazi is a niched mining services provider at its core. It provides integrated multi-disciplinary studies, public reports, due diligence, project valuation, surface engineering and sustainable mining solutions to clients in sub-Saharan Africa and the Middle East. With our contract mining division, we focus on niched applications in the contract mining value chain.

**For more visit: [www.ukwazi.com](http://www.ukwazi.com)**

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